

# How Much Money Can You Earn As An Independent Product Consultant?

- As an Independent Product Consultant (IPC) you will be able to earn all the commissions and bonuses available from Morinda Bioactives.
- These include Fast Start Bonus, Unilevel Royalty, Personal Rebate, Growth and Duplication Bonus, various trips and holidays, and all the upper level bonuses.

# Personal Rebate

- As an IPC you are entitled to receive a rebate of 20% of the CV (commissionable value) of any product you purchase over 120 QV (qualifying volume) (equal to 1 case of Tahitian Noni Juice) in one calendar month.
- If you purchase 2 cases of Tahitian Noni Juice in say, March, in your Unilevel Royalty payout you will receive back 20% of \$130 = \$26 for that extra case which you purchased.

# Retail

- As an IPC you are entitled to purchase product at wholesale (or case autoship) price and then sell it to your customers at retail price.



# Fast Start Bonus

- The Fast Start Bonus is to help you earn income quickly when you first start your Morinda Bioactives business. It continues for as long as you are in the business and people are registering within your first five generations.

# How Does the Fast Start Bonus work?

- Fast Start bonus is paid when a new person enters your group in the first five generations.
- For a person you sponsor/register (first generation) you will earn 20% of the CV of their autoship for the first and second month they are in the business
- $20\% \times \$130 = \$26/\text{month}$

# Fast Start Bonus (second, third & fourth generation)

- For the second generation (your person sponsors/registers someone) you will receive 5% of the CV of their autoship in their first and second month
- $5\% \times \$130 = \$6.50$  per month
- This percentage is true for your third and fourth generation as well.

# Fast Start Bonus – fifth generation

- For your fifth generation you will receive 10% of their autoship CV for their first and second month
- $10\% \times \$130 = \$13/\text{month}$ .

# How much money can Fast Start Bonus give me?

- This is not an easy question to answer as it depends on how many people register within your business at any given time. Usually when you first start in the business your Fast Start Bonus is bigger and reduces over time which is OK because your Unilevel Royalty takes over.
- However, to give you an idea of the ideal setup of your business let's look at what is possible.



# Fast Start possibilities

First Generation:

You register 5 people in 1 month

$$= 5 \times \$26 = \$130$$

# Fast Start Bonus ...

Second Generation:

5 people for each person in first generation in 1 month

$$= 25 \times \$6.50 = \$162.50$$

# Fast Start Bonus....

Third Generation:

5 people for each person in second generation in 1 month

$$= 125 \times \$6.50 = \$812.50$$

# Fast Start Bonus.....

Fourth Generation:

5 people for each person on the third generation

$$= 625 \times \$6.50 = \$4062.50$$

# Fast Bonus....

## Fifth Generation

5 people for each of the fourth generation in 1 month

$$= 3125 \times \$13.00 = \$40625.50$$

# What happens once someone has been in your business over 60 days?

- Once someone reaches their 61<sup>st</sup> day in the business you will then be paid what is called the Unilevel Royalty.
- This royalty is paid through eight levels and the deeper you go in the levels, the more people there are in each level. Recognising that Morinda Bioactives has chosen to pay the larger commissions on the lower levels.

# Unilevel Commissions

- Level 1      1% of CV 130 = \$1.30
- Level 2      5%                      = \$6.50
- Level 3      5%                      = \$6.50
- Level 4      6%                      = \$7.80
- Level 5      6%                      = \$7.80
- Level 6      7%                      = \$9.10
- Level 7      7%                      = \$9.10
- Level 8      8%                      = \$10.40

# What is possible?

<u>Number of people on level</u>		<u>\$/level</u>
• 3 people on 1st level	3 x \$1.30	\$ 3.90
• 3 x 3 people on 2nd lvl	9 x \$6.50	\$ 58.50
• 3 x 9 people on 3 <sup>rd</sup> lvl	27 x \$6.50	\$ 175.50
• 3 x 27 people on 4th lvl	81 x \$7.80	\$ 631.80
• 3 x 81 people on 5th lvl	243 x \$7.80	\$ 1895.40
• 3 x 243 people on 6th lvl	729 x \$9.10	\$ 6633.90
• 3 x 729 people on 7 <sup>th</sup> lvl	2187 x \$9.10	\$ 19901.70
• 3 x 2187 people on 8 <sup>th</sup> lvl	6561 x \$10.40	\$ 68234.40





# What other income is there?

- When a Referring Customer you have registered purchases product you will receive 20% of the CV of that product.
- There is also the Growth and Duplication Bonus and many other bonuses as your business grows.